



Business is better in the Plex Manufacturing Cloud

Manufacturing-Ready ERP Solutions for Automotive Manufacturers





Solutions from the Plex Manufacturing Cloud

While the future is looking bright for automotive manufacturers, the squeeze is still on to streamline, go lean and be more efficient. This industry is not for the faint of heart. In order to even think about competing, you need a transparent supply chain for global suppliers and customers. But it doesn't stop there. You've got the quest for quality, the mandate to meet regulatory requirements and a management model that says do it all and spend less money while you're at it. Automotive manufacturers have seen it all. But now you can actually have it all: manufacturing-ready ERP from the Plex Cloud, built for the plant floor and sized just right for your business.

We're excited to announce new and improved solution packages available in the Plex Manufacturing Cloud. Okay, the solution isn't actually improved because it's continuously innovated and updated. That's just the way it's built. But there is something really new. Now, it's easier than ever to choose the cloud solution that's just right for your business.

Solutions from the Plex Manufacturing Cloud are built for the new model of manufacturing. Product development cycles are shorter. Time to market is faster. Business cycles swing from boom to bust. You've got to be fast on your feet, able to change course on a dime. Your ERP should be an engine that supports change, even drives it.

Now, you can get powerful ERP built from the plant floor up. Whether your manufacturing business is a family affair or a global player, you'll find a solution that fits just right in the Plex Cloud.

“Most ERP system developers obtain the components of their systems by acquiring different companies, mashing code together, then trying to make the system work or using a third-party vendor to complete it. The Plex Manufacturing Cloud was developed to work seamlessly. It is the only completely integrated MRP/ERP business system that I have ever seen.”

IT Manager, CAMACO, automotive seating systems supplier



Starter Package

You're growing again, that's good. But you've outgrown your business management system. Manual traceability, paper records and 3-ring binders can't get the job done and get you where you want to go. You're ready for Starter, a product in the Plex Manufacturing Cloud that integrates essential manufacturing processes.



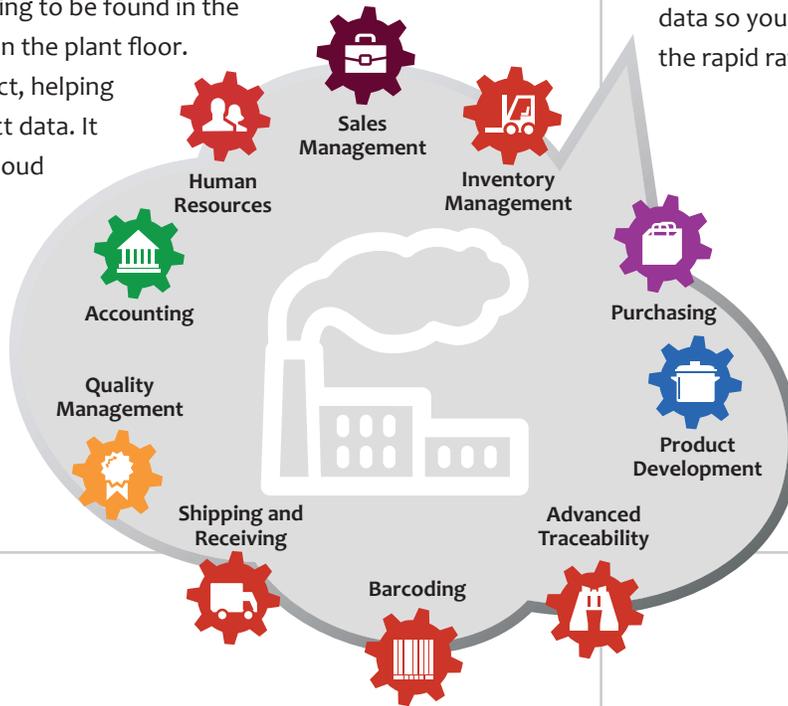
“Not having to pay upgrade costs for our old systems made the Plex Manufacturing Cloud a break-even investment. When balanced against our cost avoidance, the launch of cloud ERP cost us nothing and we had an immediate ROI. Who could argue with that?”

Vice President/General Manager, Clips & Clamps Industries, automotive metalformer



Business is better in the Plex Manufacturing Cloud. Here's why. Unlike other ERP providers where manufacturing is one of many product modules, manufacturing is at the center of the Plex cloud. Plex Systems was born in the automotive industry. Our technology starts on the plant floor because that's where your business starts, where you're profitable or not.

Solutions in the Plex Manufacturing Cloud capture plant floor data in real time, also known as rapid-manufacturing-time, happening-right-now, faster-than-a-human-can-comprehend time. Profitability is waiting to be found in the massive amounts of data generated on the plant floor. The Plex Cloud does what you'd expect, helping manufacturers track parts and product data. It also does the unexpected. The Plex Cloud helps you make sense of all that data, finding trends, insights about what you're doing well or what needs improvement. Best of all, you'll find exactly where on the plant floor you can be more profitable. And when you come down to it, that's what ERP should help you do.



Manufacturing-Ready Cloud ERP

The plant floor is where your business goes to work. It's where our ERP products start to work too, capturing and communicating plant floor data so you can respond to the rapid rate of change.

Core Package

You may have an antique, on-premise ERP system. Or maybe you have a newer ERP system that never fulfilled its promise. Either way, you're leaving money on the plant floor, the place where your business begins. It's time to take your legacy system off of life support and get growing. You're ready for Core, a solution in the Plex Manufacturing Cloud that combines robust ERP with fully integrated manufacturing processes and built-in quality management.

Improved traceability happens in the cloud.

On-premise ERP is based on an outdated business model, with rigid, unchanging, standardized methods.

ERP from the Plex Manufacturing Cloud accommodates variability and rapid rates of change, including high-volume inventory change orders.



According to a 2012 ERP Study from the MPI Group, 76% of SaaS/Cloud users experienced improved inventory management compared to 43% of On-Premise users.



Inventory Management





It's Not Just Business. It's Personal.

Every automotive manufacturer has questions: Can we see what's happening with our supply chain? Can we meet supplier mandates? Can we be more responsive to changing market conditions? In each case, the answer is yes. But a simple yes isn't good enough. Our implementation and customer service teams want to evoke a feeling of euphoria, of giddy delight. We want our customers to know that they've just made the smartest investment of their professional lives and that their lives are immeasurably better because ERP was done right – right on time. Don't take our word for it. Here's what one of our customers says. (See right)

“My feeling about ERP systems and their launches had always been that you can focus on either technology benefits or business benefits, but we didn't want to ‘cheat’ on either. With Plex Manufacturing Cloud, we didn't have to.”

IT Director, Fluid Routing Solutions, a leader in fluid handling components for automotive OEMs



Enterprise Package

You're big, probably global. You've got an ERP system that manages accounting, human resources, purchasing and shipping at the corporate level. But you're smart. You know that profitability is found on the plant floor. The money is in the details, granular data about the efficiency of machines and the productivity of people. You need Enterprise, a product from the Plex Manufacturing Cloud that integrates multi-site, multi-language ERP with a Manufacturing Execution System (MES) capable of making every plant floor the center of your profitability universe.



Improved Product Quality

Quality is better in the cloud. When you're in the Plex Manufacturing Cloud, business is better, too.



According to a 2012 ERP Study from the MPI Group, 73% of SaaS/Cloud users experienced improved product quality compared to 28% of On-Premise users.



Functional Module	Starter	Core	Enterprise
Accounting (AR/AP/GL)	X	X	X
Cost Accounting	X	X	X
Financial Reporting	X	X	X
Business Intelligence and Reporting	X	X	X
EDI (Electronic Data Interchange)	X	X	X
Release Accounting	X	X	X
Sales Order Management	X	X	X
Document Management	X	X	X
Foundation	X	X	X
SmartPlex Mobile Access	X	X	X
Advanced Traceability	X	X	X
Barcoding	X	X	X
Inventory Management	X	X	X
Shipping and Receiving	X	X	X
Engineering (Parts, BOMs, Routings)	X	X	X
Planning and Scheduling	X	X	X
Plant Floor Control	X	X	X
Plant Floor Mobile Access	X	X	X
Purchasing	X	X	X
Accounting Advanced Options		X	X
Workflow		X	X
Human Resources		X	X
Plant and Equipment Maintenance		X	X
Tool Management		X	X
Quality Management		X	X
Supplier Portal		X	X
Actual Costing			X
Fixed Assets			X
Customer Portal			X
Quoting and Estimating			X
Sales Management			X
Sales Promotions			X
Service and Warranty			X
Vendor Managed Inventory			X
Human Resources Advanced			X
Product Configurator			X
Program Management			X
Tool Manufacturing			X
Quality Management Advanced			X
Multi-Company Functions			X
Advanced Production (Finite) Scheduling			X
Plant Floor Control Options			X



Solutions from the Plex
Manufacturing Cloud

Automotive Manufacturers



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