



At a Glance:

- A kettle corn manufacturer launches the Plex Manufacturing Cloud, primarily to support their rapid growth.
- After a three-month implementation process, Old Mill Kettle Corn was using Plex across all areas of its processing enterprise.
- Inventory is now tracked at virtually 100 percent accuracy.
- Management achieved complete visibility across all processing operations and plant data.

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About Old Mill Kettle Corn

Growth is good, but sometimes it may not feel that way when the business you love has outgrown your ability to manage it. When Post-It notes can't support your customers, it's time to change. When you're apprehensive about winning that big, new account because you don't have the capacity to manage it, it's time to change. Change came to Old Mill Kettle Corn, a company that manufactures healthy corn-based snacks, when McKee Foods Corporation, a national snack food manufacturer, approached it with a distribution offer that the company couldn't refuse.



An ERP Solution for New Market Opportunities

Old Mill Kettle Corn had never used an ERP platform or a formal food safety management system but with the imminent expansion and new market opportunities, management realized it was no longer feasible to use paper spreadsheets and manual processes to manage product quality, inventory, supply chain communications and other aspects of processing operations.

“Earlier we would rely on approximation, but now we know exactly how much we've produced on any given day and how much more we need to produce.”

A Cloud That Constantly Updates for Constant Adaptation

A cloud-based solution was the answer for Old Mill Kettle Corn and the company selected Plex as its cloud ERP solution. After just a three-month implementation process, the company was using the Plex Manufacturing Cloud across all areas of its processing enterprise. Plex provides executives complete visibility into their operations and plant data, which can be leveraged to drive profitability. Plex's cloud-first model gave Old Mill Kettle Corn the flexibility to surge up and scale down to meet the changing needs of the business.

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Improving Every Tiny Detail

“Earlier we would rely on approximation, but now we know exactly how much we’ve produced on any given day and how much more we need to produce,” said Greg Smith, Vice President of Operations at Old Mill Kettle Corn. “With Plex, we made a paradigm shift from the time we were handling food and raw material lot management on notepads, to the present, where with a few clicks, we can find out which lot our customers have. Now we use barcode labeling and scanning processes to identify and track all products. Everything runs much more smoothly and inventory is tracked at virtually 100 percent accuracy.”

How Plex Has Affected Operational Changes for Old Mill Kettle Corn

- Coordinates fundamental business functions: order to cash, plan to production, procure to pay.
- Manages inventory in concert with demand.
- Tracks, accounts for and traces all ingredients and raw materials to identify precisely which ingredients were used in finished goods to facilitate fast recall and trace back.
- Minimizes changeover to prevent cross-contamination.
- Fulfills customer orders accurately and on time.
- Captures real-time critical metrics like product cost and downtime.
- Propels them into the next phase of growth beyond their outgrown accounting package.
- Manages the complexities that come with expansion.

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The Plex Manufacturing Cloud adopted by Old Mill Kettle Corn is built for food and beverage manufacturers - it doesn't try to be all things to all kinds of companies but focuses on a few verticals. It encompasses more than traceability and tracking, just as food and beverage products are more than their raw ingredients. Plex is a dynamic solution for businesses, designed to power today's modern manufacturer.



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About Plex

Plex is the Manufacturing Cloud, delivering industry-leading ERP and manufacturing automation to nearly 400 companies across industries including aerospace and defense, food and beverage and motor vehicles. Plex pioneered Cloud solutions for the plant floor, connecting suppliers, machines, people, systems and customers with capabilities that are easy to configure, deliver continuous innovation, and reduce IT costs. With insight that starts on the production line, Plex helps companies see and understand every aspect of their business ecosystem, enabling them to lead in an ever-changing market.